

**PERIODIC DISCLOSURES**

**FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS**

Name of the Insurer: DHFL General Insurance Limited



Registration No. 155 dated May 22, 2017

CIN: U66000MH2016PLC283275

(₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For Q3 2018-19		For Q3 2017-18		Upto Q3 2018-19		Upto Q3 2017-18	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	7	0	-	-	7	0	-	-
3	Corporate Agents -Others	4,939	184	36,950	4,260	2,08,217	18,887	36,950	4,260
4	Brokers	71	210	-	-	392	542	-	-
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business Internet	13,198	282	-	-	14,630	305	-	-
7	Direct Business Others	1,760	161	-	-	1,815	1,210	-	-
8	Others - Web Aggregator	29	0	-	-	29	0	-	-
	<b>Total (A)</b>	<b>20,004</b>	<b>838</b>	<b>36,950</b>	<b>4,260</b>	<b>2,25,090</b>	<b>20,944</b>	<b>36,950</b>	<b>4,260</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>20,004</b>	<b>838</b>	<b>36,950</b>	<b>4,260</b>	<b>2,25,090</b>	<b>20,944</b>	<b>36,950</b>	<b>4,260</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold