

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Name of the Insurer: DHFL General Insurance Limited

Registration No. 155 dated May 22, 2017

CIN: U66000MH2016PLC283275



(₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For Q2 2018-19		For Q2 2017-18		Upto Q2 2018-19		Upto Q2 2017-18	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-	-	-
3	Corporate Agents -Others	99,165	8,911	-	-	203,278	18,702	-	-
4	Brokers	273	328	-	-	321	332	-	-
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business Internet	868	15	-	-	1,432	23	-	-
7	Direct Business Others	55	1,049	-	-	55	1,049	-	-
	<b>Total (A)</b>	<b>100,361</b>	<b>10,303</b>	-	-	<b>205,086</b>	<b>20,107</b>	-	-
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>100,361</b>	<b>10,303</b>	-	-	<b>205,086</b>	<b>20,107</b>	-	-

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold