

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: DHFL General Insurance Limited



IRDAI Registration No. 155 dated May 22, 2017

CIN: U66000MH2016PLC283275

COMMISSION [NET]

(₹ '000)

| Particulars | Fire | Marine | Miscellaneous | | | | | | | | | Total | |
|--|---------------|----------|----------------|----------------|----------------|-------------------|------------------|-------------------|----------------|----------------|---------------------|-------------------|-----------------|
| | | | Motor OD | Motor TP | Motor Total | Personal Accident | Health Insurance | Liability | Engineering | Others | Total Miscellaneous | | |
| | | | For Q2 2018-19 | For Q2 2018-19 | For Q2 2018-19 | For Q2 2018-19 | For Q2 2018-19 | For Q2 2018-19 | For Q2 2018-19 | For Q2 2018-19 | For Q2 2018-19 | | For Q2 2018-19 |
| Commission paid | | | | | | | | | | | | | |
| Direct | 71,074 | - | - | - | - | - | 16,214 | 55,094 | - | - | - | 71,308 | 1,42,382 |
| Add : Re-insurance Accepted | 192 | - | - | - | - | - | - | - | - | 28 | - | 28 | 220 |
| Less : Commission on Re-insurance Ceded | (3,229) | - | - | (1) | (4) | (5) | (30,070) | (1,56,519) | - | (1,529) | - | (1,88,123) | (1,91,352) |
| Net Commission | 68,037 | - | - | (1) | (4) | (5) | (13,856) | (1,01,425) | - | (1,501) | - | (1,16,787) | (48,750) |
| Break-up of the expenses (Gross) incurred to procure business as per details below: | | | | | | | | | | | | | |
| Agents | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Brokers | - | - | - | - | - | - | - | 2,239 | - | - | - | 2,239 | 2,239 |
| Corporate Agency | 71,074 | - | - | - | - | - | 16,214 | 52,855 | - | - | - | 69,069 | 1,40,143 |
| Referral | - | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL | 71,074 | - | - | - | - | - | 16,214 | 55,094 | - | - | - | 71,308 | 1,42,382 |

COMMISSION [NET]

(₹ '000)

| Particulars | Fire | Marine Total | Miscellaneous | | | | | | | | | Total |
|--|----------|--------------|----------------|----------------|----------------|-------------------|------------------|----------------|----------------|----------------|---------------------|----------|
| | | | Motor OD | Motor TP | Motor Total | Personal Accident | Health Insurance | Liability | Engineering | Others | Total Miscellaneous | |
| | | | For Q2 2017-18 | For Q2 2017-18 | For Q2 2017-18 | For Q2 2017-18 | For Q2 2017-18 | For Q2 2017-18 | For Q2 2017-18 | For Q2 2017-18 | For Q2 2017-18 | |
| Commission paid | | | | | | | | | | | | |
| Direct | - | - | - | - | - | - | - | - | - | - | - | - |
| Add : Re-insurance Accepted | - | - | - | - | - | - | - | - | - | - | - | - |
| Less : Commission on Re-insurance Ceded | - | - | - | - | - | - | - | - | - | - | - | - |
| Net Commission | - | - | - | - | - | - | - | - | - | - | - | - |
| Break-up of the expenses (Gross) incurred to procure business as per details below: | | | | | | | | | | | | |
| Agents | - | - | - | - | - | - | - | - | - | - | - | - |
| Brokers | - | - | - | - | - | - | - | - | - | - | - | - |
| Corporate Agency | - | - | - | - | - | - | - | - | - | - | - | - |
| Referral | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL | - | - | - | - | - | - | - | - | - | - | - | - |

Note :

1. The company has received licence to operate as a General Insurer on 22nd May 2017. The company has started selling the insurance policies from Nov-17 onwards hence comparative numbers pertaining to and upto the quarter ended Sep-17 are not available.

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IRDAI Registration No. 155 dated May 22, 2017

CIN: U66000MH2016PLC283275

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| Particulars | Fire | Marine | Miscellaneous | | | | | | | | | Total |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-------------------|-------------------|-----------------|-----------------|-----------------|---------------------|-------------------|
| | | | Motor OD | Motor TP | Motor Total | Personal Accident | Health Insurance | Liability | Engineering | Others | Total Miscellaneous | |
| | Upto Q2 2018-19 | Upto Q2 2018-19 | Upto Q2 2018-19 | Upto Q2 2018-19 | Upto Q2 2018-19 | Upto Q2 2018-19 | Upto Q2 2018-19 | Upto Q2 2018-19 | Upto Q2 2018-19 | Upto Q2 2018-19 | Upto Q2 2018-19 | Upto Q2 2018-19 |
| Commission paid | | | | | | | | | | | | |
| Direct | 1,47,299 | - | - | - | - | 30,942 | 1,18,009 | - | - | - | 1,48,951 | 2,96,250 |
| Add : Re-insurance Accepted | 192 | - | - | - | - | - | - | - | 28 | - | 28 | 220 |
| Less : Commission on Re-insurance Ceded | (6,693) | - | (1) | (6) | (7) | (57,367) | (3,43,333) | - | (1,529) | - | (4,02,236) | (4,08,929) |
| Net Commission | 1,40,798 | - | (1) | (6) | (7) | (26,425) | (2,25,324) | - | (1,501) | - | (2,53,257) | (1,12,459) |
| Break-up of the expenses (Gross) incurred to procure business as per details below: | | | | | | | | | | | | |
| Agents | - | - | - | - | - | - | - | - | - | - | - | - |
| Brokers | - | - | - | - | - | - | 2,301 | - | - | - | 2,301 | 2,301 |
| Corporate Agency | 1,47,299 | - | - | - | - | 30,942 | 1,15,708 | - | - | - | 1,46,650 | 2,93,949 |
| Referral | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL | 1,47,299 | - | - | - | - | 30,942 | 1,18,009 | - | - | - | 1,48,951 | 2,96,250 |

COMMISSION [NET]

(₹ '000)

| Particulars | Fire | Marine | Miscellaneous | | | | | | | | | Total |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-------------------|------------------|-----------------|-----------------|-----------------|---------------------|-----------------|
| | | | Motor OD | Motor TP | Motor Total | Personal Accident | Health Insurance | Liability | Engineering | Others | Total Miscellaneous | |
| | Upto Q2 2017-18 | Upto Q2 2017-18 | Upto Q2 2017-18 | Upto Q2 2017-18 | Upto Q2 2017-18 | Upto Q2 2017-18 | Upto Q2 2017-18 | Upto Q2 2017-18 | Upto Q2 2017-18 | Upto Q2 2017-18 | Upto Q2 2017-18 | Upto Q2 2017-18 |
| Commission paid | | | | | | | | | | | | |
| Direct | - | - | - | - | - | - | - | - | - | - | - | - |
| Add : Re-insurance Accepted | - | - | - | - | - | - | - | - | - | - | - | - |
| Less : Commission on Re-insurance Ceded | - | - | - | - | - | - | - | - | - | - | - | - |
| Net Commission | - | - | - | - | - | - | - | - | - | - | - | - |
| Break-up of the expenses (Gross) incurred to procure business as per details below: | | | | | | | | | | | | |
| Agents | - | - | - | - | - | - | - | - | - | - | - | - |
| Brokers | - | - | - | - | - | - | - | - | - | - | - | - |
| Corporate Agency | - | - | - | - | - | - | - | - | - | - | - | - |
| Referral | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL | - | - | - | - | - | - | - | - | - | - | - | - |

Note :

1. The company has received licence to operate as a General Insurer on 22nd May 2017. The company has started selling the insurance policies from Nov-17 onwards hence comparative numbers pertaining to and upto the quarter ended Sep-17 are not available.