

Name of the Insurer: Navi General Insurance Limited

(Formerly known as DHFL General Insurance Limited)

Registration No. 155 dated May 22, 2017

CIN: U66000KA2016PLC148551



(₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For Q3 2021-22		Upto Q3 2021-22		For Q3 2020-21		Upto Q3 2020-21	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-	-	-
3	Corporate Agents -Others	14,347	801	42,669	2,239	27,200	1,681	49,510	3,056
4	Brokers	38,525	1,277	80,758	2,485	21,654	526	58,353	1,366
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business Internet	18,552	480	27,850	629	524	10	2,641	52
7	Direct Business Others	49,117	346	73,175	672	22,139	434	31,829	834
8	Common Service Centres(CSC)	-	-	-	-	-	-	-	-
9	Insurance Marketing Firm	-	-	-	-	-	-	-	-
10	Point of sales person (Direct)	867	26	7,788	139	6,532	100	26,892	441
11	MISP (Direct)	-	0	-	0	6	0	48	1
12	Web Aggregators	(1,242)	0	7,597	428	21,843	616	41,730	1,488
13	Referral Arrangements	-	-	-	-	-	-	-	-
14	Others	-	-	-	-	-	-	-	-
	Total (A)	1,20,166	2,930	2,39,837	6,591	99,898	3,366	2,11,003	7,239
1	Business outside India (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	1,20,166	2,930	2,39,837	6,591	99,898	3,366	2,11,003	7,239

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold