

Name of the Insurer: Navi General Insurance Limited
(Formerly known as DHFL General Insurance Limited)
IRDAI Registration No. 155 dated May 22, 2017
CIN: U66000KA2016PLC148551



COMMISSION [NET]

(Amount in Rs Lakhs)

Particulars	Miscellaneous																			Grand Total
	Fire	Marine Cargo	Marine Hull	Total Marine	Motor OD	Motor TP	Motor Total	Health Insurance	Personal Accident	Travel Insurance	Total Health	Workmen's Compensation/ Employer's Liability	Public/ Product Liability	Engineering	Aviation	Crop insurance	Others	Total Miscellaneous		
	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	For Q2 2021-22	
Commission paid																				
Commission & Remuneration (Direct)	95	-	-	-	(4)	17	13	85	28	-	112	-	-	-	-	-	-	126	220	
Rewards	-	-	-	-	-	5	5	-	-	-	-	-	-	-	-	-	-	5	5	
Distribution Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Gross Commission	95	-	-	-	(4)	22	18	85	28	-	112	-	-	-	-	-	-	130	225	
Add : Commission on Re-insurance Accepted	4	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	1	5	
Less : Commission on Re-insurance Ceded	(10)	-	-	-	(2)	(2)	(4)	1	(55)	-	(53)	-	-	-	-	-	(1)	(58)	(69)	
Net Commission	89	-	-	-	(6)	19	13	86	(27)	-	59	-	-	1	-	-	(1)	72	161	
Break-up of the expenses (Gross) incurred to procure business as per details below:																				
Individual Agents	-	-	-	-	2	1	2	-	-	-	-	-	-	-	-	-	-	2	2	
Corporate Agents-Banks/FII/h	95	-	-	-	-	-	-	85	28	-	112	-	-	-	-	-	-	112	207	
Corporate Agents-Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Insurance Brokers	-	-	-	-	5	21	26	-	-	-	-	-	-	-	-	-	-	26	26	
Direct Business - Online ^c	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Web Aggregators	-	-	-	-	(10)	-	(10)	-	-	-	-	-	-	-	-	-	-	(10)	(10)	
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL	95	-	-	-	(4)	22	18	85	28	-	112	-	-	-	-	-	-	130	225	

Particulars	Fire	Marine Cargo	Marine Hull	Total Marine	Motor OD	Motor TP	Motor Total	Health Insurance	Personal Accident	Travel Insurance	Total Health	Workmen's Compensation/ Employer's Liability	Public/ Product Liability	Engineering	Aviation	Crop insurance	Others	Total Miscellaneous	Grand Total
Commission and Rewards on (Excluding Reinsurance) Business written :																			
In India	95	-	-	-	(4)	17	13	85	28	-	112	-	-	-	-	-	-	126	220
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Notes:

- (a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.
(b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
(c) Commission on Business procured through Company website

COMMISSION [NET]

(Amount in Rs Lakhs)

Particulars	Miscellaneous																			Grand Total
	Fire	Marine Cargo	Marine Hull	Total Marine	Motor OD	Motor TP	Motor Total	Health Insurance	Personal Accident	Travel Insurance	Total Health	Workmen's Compensation/ Employer's Liability	Public/ Product Liability	Engineering	Aviation	Crop insurance	Others	Total Miscellaneous		
	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	
Commission paid																				
Commission & Remuneration (Direct)	106	-	-	-	39	12	51	79	20	-	100	-	-	-	-	-	1	152	258	
Rewards	-	-	-	-	-	14	14	-	-	-	-	-	-	-	-	-	-	14	14	
Distribution Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Gross Commission	106	-	-	-	39	26	65	79	20	-	100	-	-	-	-	-	1	166	271	
Add : Re-insurance Accepted	2	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	1	3	
Less : Commission on Re-insurance Ceded	40	-	-	-	(4)	(2)	(6)	(121)	(40)	-	(160)	-	-	-	-	-	-	(167)	(126)	
Net Commission	148	-	-	-	35	23	59	(41)	(19)	-	(61)	-	-	1	-	-	1	-	148	
Break-up of the expenses (Gross) incurred to procure business as per details below:																				
Individual Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Corporate Agents-Banks/FII/h	106	-	-	-	-	-	-	78	20	-	98	-	-	-	-	-	-	98	204	
Corporate Agents-Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Insurance Brokers	-	-	-	-	29	17	46	1	-	-	1	-	-	-	-	-	1	48	48	
Direct Business - Online ^c	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Web Aggregators	-	-	-	-	10	9	19	-	-	-	-	-	-	-	-	-	-	19	19	
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL	106	-	-	-	39	26	65	79	20	-	100	-	-	-	-	-	1	166	271	

Particulars	Fire	Marine Cargo	Marine Hull	Total Marine	Motor OD	Motor TP	Motor Total	Health Insurance	Personal Accident	Travel Insurance	Total Health	Workmen's Compensation/ Employer's Liability	Public/ Product Liability	Engineering	Aviation	Crop insurance	Others	Total Miscellaneous	Grand Total
Commission and Rewards on (Excluding Reinsurance) Business written :																			
In India	106	-	-	-	39	12	51	79	20	-	100	-	-	-	-	-	1	152	258
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Notes:

- (a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.
(b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
(c) Commission on Business procured through Company website

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(Amount in Rs Lakhs)

Particulars	Miscellaneous																			Grand Total
	Fire	Marine Cargo	Marine Hull	Total Marine	Motor OD	Motor TP	Motor Total	Health Insurance	Personal Accident	Travel Insurance	Total Health	Workmen's Compensation/ Employer's Liability	Public/ Product Liability	Engineering	Aviation	Crop insurance	Others	Total Miscellaneous		
	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	Upto Q2 2021-22	
Commission paid																				
Commission & Remuneration (Direct)	85	-	-	-	10	24	35	98	30	-	129	-	-	-	-	-	-	163	248	
Rewards	-	-	-	-	-	5	5	-	-	-	-	-	-	-	-	-	-	5	5	
Distribution Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Gross Commission	85	-	-	-	10	29	39	98	30	-	129	-	-	-	-	-	-	168	253	
Add : Commission on Re-insurance Accepted	5	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	1	6	
Less : Commission on Re-insurance Ceded	(3)	-	-	-	(3)	(4)	(7)	5	(60)	-	(55)	-	-	-	-	-	(1)	(63)	(66)	
Net Commission	87	-	-	-	7	26	32	103	(30)	-	73	-	-	1	-	-	(1)	105	193	
Break-up of the expenses (Gross) incurred to procure business as per details below:																				
Individual Agents	-	-	-	-	3	1	3	-	-	-	-	-	-	-	-	-	-	3	3	
Corporate Agents-Banks/FII/h	85	-	-	-	-	-	-	98	30	-	129	-	-	-	-	-	-	129	213	
Corporate Agents-Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Insurance Brokers	-	-	-	-	5	23	29	-	-	-	-	-	-	-	-	-	-	29	29	
Direct Business - Online ^c	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Web Aggregators	-	-	-	-	2	5	7	-	-	-	-	-	-	-	-	-	-	7	7	
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL	85	-	-	-	10	29	39	98	30	-	129	-	-	-	-	-	-	168	253	

Particulars	Fire	Marine Cargo	Marine Hull	Total Marine	Motor OD	Motor TP	Motor Total	Health Insurance	Personal Accident	Travel Insurance	Total Health	Workmen's Compensation/ Employer's Liability	Public/ Product Liability	Engineering	Aviation	Crop insurance	Others	Total Miscellaneous	Grand Total
Commission and Rewards on (Excluding Reinsurance) Business written :																			
In India	85	-	-	-	10	24	35	98	30	-	129	-	-	-	-	-	-	163	248
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Notes:

- (a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.
(b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
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(Amount in Rs Lakhs)

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	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	
Commission paid																				
Commission & Remuneration (Direct)	115	-	-	-	56	19	75	85	22	-	108	-	-	-	-	-	1	184	299	
Rewards	-	-	-	-	-	18	18	-	-	-	-	-	-	-	-	-	-	18	18	
Distribution Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Gross Commission	115	-	-	-	56	37	94	85	22	-	108	-	-	-	-	-	1	203	317	
Add : Re-insurance Accepted	3	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	1	4	
Less : Commission on Re-insurance Ceded	92	-	-	-	(6)	(3)	(10)	(153)	(45)	-	(197)	-	-	-	-	-	(1)	(208)	(117)	
Net Commission	210	-	-	-	50	34	84	(67)	(22)	-	(89)	-	-	1	-	-	(0)	(5)	205	
Break-up of the expenses (Gross) incurred to procure business as per details below:																				
Individual Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Corporate Agents-Banks/FII/h	115	-	-	-	-	-	-	80	22	-	102	-	-	-	-	-	-	102	217	
Corporate Agents-Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Insurance Brokers	-	-	-	-	41	25	66	5	-	-	5	-	-	-	-	-	1	73	73	
Direct Business - Online ^c	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Web Aggregators	-	-	-	-	15	12	27	-	-	-	-	-	-	-	-	-	-	27	27	
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL	115	-	-	-	56	37	94	85	22	-	108	-	-	-	-	-	1	202	317	

Particulars	Fire	Marine Cargo	Marine Hull	Total Marine	Motor OD	Motor TP	Motor Total	Health Insurance	Personal Accident	Travel Insurance	Total Health	Workmen's Compensation/ Employer's Liability	Public/ Product Liability	Engineering	Aviation	Crop insurance	Others	Total Miscellaneous	Grand Total
Commission and Rewards on (Excluding Reinsurance) Business written :																			
In India	115	-	-	-	56	19	75	85	22	-	108	-	-	-	-	-	1	184	299
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Notes:

- (a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.
(b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
(c) Commission on Business procured through Company website