

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS



Name of the Insurer: Navi General Insurance Limited

(Formerly known as DHFL General Insurance Limited)

Registration No. 155 dated May 22, 2017

CIN: U66000KA2016PLC148551

(₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For Q1 2021-22		For Q1 2020-21		Upto Q1 2021-22		Upto Q1 2020-21	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	4,377	50	8,350	140	4,377	50	8,350	140
2	Corporate Agents-Banks	-	-	-	-	-	-	-	-
3	Corporate Agents -Others	1,926	54	1,477	78	1,926	54	1,477	78
4	Brokers	7,638	125	10,231	302	7,638	125	10,231	302
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business Internet	771	16	1,520	24	771	16	1,520	24
7	Direct Business Others	5,361	111	3,101	210	5,361	111	3,101	210
8	Others - Web Aggregator	8,654	416	5,436	302	8,654	416	5,436	302
	Total (A)	28,727	771	30,115	1,057	28,727	771	30,115	1,057
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	28,727	771	30,115	1,057	28,727	771	30,115	1,057

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold