



Name of the Insurer: Navi General Insurance Limited  
 (Formerly known as DHFL General Insurance Limited)  
 IRDAI Registration No. 155 dated May 22, 2017  
 CIN: U66000KA2016PLC148551

COMMISSION [NET]

(₹ '000)

Particulars	Fire	Marine	Miscellaneous									Total	
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous		
			For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22	For Q1 2021-22		For Q1 2021-22
<b>Commission paid</b>													
Direct	(1,011)	-	1,415	739	2,154	252	1,380	-	-	-	3,786	2,775	
Add : Re-insurance Accepted	111	-	-	-	-	-	-	-	30	-	30	141	
Less : Commission on Re-insurance Ceded	771	-	(155)	(104)	(259)	(517)	354	-	-	(54)	(476)	295	
<b>Net Commission</b>	<b>(129)</b>	<b>-</b>	<b>1,260</b>	<b>635</b>	<b>1,895</b>	<b>(265)</b>	<b>1,734</b>	<b>-</b>	<b>30</b>	<b>(54)</b>	<b>3,340</b>	<b>3,211</b>	
<b>Break-up of the expenses (Gross) incurred to procure business as per details below:</b>													
Agents	-	-	113	18	131	-	-	-	-	-	131	131	
Brokers	-	-	61	233	293	-	6	-	-	-	299	299	
Corporate Agency	(1,011)	-	-	-	-	252	1,374	-	-	-	1,627	615	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	
Others (POS, Web Aggregator and MISP)	-	-	1,241	488	1,729	-	-	-	-	-	1,729	1,729	
<b>TOTAL</b>	<b>(1,011)</b>	<b>-</b>	<b>1,415</b>	<b>739</b>	<b>2,153</b>	<b>252</b>	<b>1,380</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,786</b>	<b>2,775</b>	

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Particulars	Fire	Marine	Miscellaneous									Total
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous	
			For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	
<b>Commission paid</b>												
Direct	890	-	1,692	1,187	2,879	218	593	-	-	-	3,690	4,580
Add : Re-insurance Accepted	136	-	-	-	-	-	-	-	27	-	27	163
Less : Commission on Re-insurance Ceded	5,119	-	(216)	(113)	(329)	(503)	(3,176)	-	-	(108)	(4,116)	1,003
<b>Net Commission</b>	<b>6,145</b>	<b>-</b>	<b>1,476</b>	<b>1,074</b>	<b>2,550</b>	<b>(285)</b>	<b>(2,583)</b>	<b>-</b>	<b>27</b>	<b>(108)</b>	<b>(399)</b>	<b>5,746</b>
<b>Break-up of the expenses (Gross) incurred to procure business as per details below:</b>												
Agents	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	-	-	1,221	813	2,034	1	424	-	-	-	2,459	2,459
Corporate Agency	890	-	-	-	-	217	145	-	-	-	362	1,252
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	-	-	471	374	845	-	24	-	-	-	869	869
<b>TOTAL</b>	<b>890</b>	<b>-</b>	<b>1,692</b>	<b>1,187</b>	<b>2,879</b>	<b>218</b>	<b>593</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,690</b>	<b>4,580</b>



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Add : Re-insurance Accepted	111	-	-	-	-	-	-	-	30	-	30	141
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Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	-	-	1,241	488	1,729	-	-	-	-	-	1,729	1,729
<b>TOTAL</b>	<b>(1,011)</b>	<b>-</b>	<b>1,415</b>	<b>739</b>	<b>2,153</b>	<b>252</b>	<b>1,380</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,786</b>	<b>2,775</b>

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