

Name of the Insurer: Navi General Insurance Limited
(Formerly known as DHFL General Insurance Limited)
IRDAI Registration No. 155 dated May 22, 2017
CIN: U66000MH2016PLC283275



COMMISSION [NET]

(₹ '000)

Particulars	Fire	Marine	Miscellaneous									Total
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous	
			For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	For Q2 2020-21	
Commission paid												
Direct	10,582	-	3,931	2,551	6,482	2,025	7,945	-	-	114	16,566	27,148
Add : Re-insurance Accepted	201	-	-	-	-	-	-	-	25	-	25	226
Less : Commission on Re-insurance Ceded	4,031	-	(409)	(218)	(627)	(3,950)	(12,087)	-	-	(35)	(16,699)	(12,668)
Net Commission	14,814	-	3,522	2,333	5,855	(1,925)	(4,142)	-	25	79	(108)	14,706
Break-up of the expenses (Gross) incurred to procure business as per details below:												
Agents	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	2	-	2,915	1,688	4,603	-	120	-	-	114	4,837	4,839
Corporate Agency	10,580	-	-	-	-	2,025	7,821	-	-	-	9,846	20,426
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	-	-	1,016	863	1,879	-	4	-	-	-	1,883	1,883
TOTAL	10,582	-	3,931	2,551	6,482	2,025	7,945	-	-	114	16,566	27,148

COMMISSION [NET]

(₹ '000)

Particulars	Fire	Marine	Miscellaneous									Total
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous	
			For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	For Q2 2019-20	
Commission paid												
Direct	9,829	-	10,737	8,238	18,975	1,875	7,607	-	-	-	28,457	38,286
Add : Re-insurance Accepted	208	-	-	-	-	-	-	-	24	-	24	232
Less : Commission on Re-insurance Ceded	(21,379)	-	(470)	(935)	(1,405)	(3,716)	(13,078)	-	-	(138)	(18,337)	(39,716)
Net Commission	(11,342)	-	10,267	7,303	17,570	(1,841)	(5,471)	-	24	(138)	10,144	(1,198)
Break-up of the expenses (Gross) incurred to procure business as per details below:												
Agents	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	-	-	6,224	6,245	12,469	1	(3)	-	-	-	12,467	12,467
Corporate Agency	9,823	-	-	-	-	1,874	7,578	-	-	-	9,452	19,275
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	6	-	4,513	1,993	6,506	-	32	-	-	-	6,538	6,544
TOTAL	9,829	-	10,737	8,238	18,975	1,875	7,607	-	-	-	28,457	38,286

Name of the Insurer: Navi General Insurance Limited
(Formerly known as DHFL General Insurance Limited)
IRDAI Registration No. 155 dated May 22, 2017
CIN: U66000MH2016PLC283275



COMMISSION [NET]

(₹ '000)

Particulars	Fire	Marine	Miscellaneous									Total
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous	
			Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	Upto Q2 2020-21	
Commission paid												
Direct	11,472	-	5,623	3,738	9,361	2,243	8,538	-	-	114	20,256	31,728
Add : Re-insurance Accepted	337	-	-	-	-	-	-	-	52	-	52	389
Less : Commission on Re-insurance Ceded	9,150	-	(625)	(331)	(956)	(4,453)	(15,263)	-	-	(143)	(20,815)	(11,665)
Net Commission	20,959	-	4,998	3,407	8,405	(2,210)	(6,725)	-	52	(29)	(507)	20,452
Break-up of the expenses (Gross) incurred to procure business as per details below:												
Agents	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	2	-	4,136	2,501	6,637	1	544	-	-	114	7,296	7,298
Corporate Agency	11,470	-	-	-	-	2,242	7,966	-	-	-	10,208	21,678
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	-	-	1,487	1,237	2,724	-	28	-	-	-	2,752	2,752
TOTAL	11,472	-	5,623	3,738	9,361	2,243	8,538	-	-	114	20,256	31,728

COMMISSION [NET]

(₹ '000)

Particulars	Fire	Marine	Miscellaneous									Total
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous	
			Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	Upto Q2 2019-20	
Commission paid												
Direct	17,805	-	18,866	14,066	32,932	3,372	15,773	-	-	138	52,215	70,020
Add : Re-insurance Accepted	397	-	-	-	-	-	-	-	63	-	63	460
Less : Commission on Re-insurance Ceded	(38,732)	-	(932)	(1,478)	(2,410)	(6,689)	(24,068)	-	-	(155)	(33,322)	(72,054)
Net Commission	(20,530)	-	17,934	12,588	30,522	(3,317)	(8,295)	-	63	(17)	18,956	(1,574)
Break-up of the expenses (Gross) incurred to procure business as per details below:												
Agents	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	-	-	7,215	10,512	17,727	1	1,308	-	-	138	19,174	19,174
Corporate Agency	17,799	-	-	-	-	3,371	14,433	-	-	-	17,804	35,603
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	6	-	11,651	3,554	15,205	-	32	-	-	-	15,237	15,243
TOTAL	17,805	-	18,866	14,066	32,932	3,372	15,773	-	-	138	52,215	70,020