

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: Navi General Insurance Limited
(Formerly known as DHFL General Insurance Limited)
IRDAI Registration No. 155 dated May 22, 2017
CIN: U66000MH2016PLC283275



COMMISSION [NET]

(₹ '000)

Particulars	Fire	Marine	Miscellaneous									Total	
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous		
			For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21	For Q1 2020-21		For Q1 2020-21
Commission paid													
Direct	890	-	1,692	1,187	2,879	218	593	-	-	-	-	3,690	4,580
Add : Re-insurance Accepted	136	-	-	-	-	-	-	-	27	-	-	27	163
Less : Commission on Re-insurance Ceded	5,119	-	(216)	(113)	(329)	(503)	(3,176)	-	-	(108)	(4,116)	1,003	
Net Commission	6,145	-	1,476	1,074	2,550	(285)	(2,583)	-	27	(108)	(399)	5,746	
Break-up of the expenses (Gross) incurred to procure business as per details below:													
Agents	-	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	-	-	1,221	813	2,034	1	424	-	-	-	-	2,459	2,459
Corporate Agency	890	-	-	-	-	217	145	-	-	-	-	362	1,252
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (POS, Web Aggregator and MISP)	-	-	471	374	845	-	24	-	-	-	-	869	869
TOTAL	890	-	1,692	1,187	2,879	218	593	-	-	-	-	3,690	4,580

COMMISSION [NET]

(₹ '000)

Particulars	Fire	Marine	Miscellaneous									Total	
			Motor OD	Motor TP	Motor Total	Personal Accident	Health Insurance	Liability	Engineering	Others	Total Miscellaneous		
			For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20	For Q1 2019-20		For Q1 2019-20
Commission paid													
Direct	7,976	-	8,129	5,828	13,957	1,497	8,166	-	-	138	23,758	31,734	
Add : Re-insurance Accepted	189	-	-	-	-	-	-	-	39	-	39	228	
Less : Commission on Re-insurance Ceded	(17,353)	-	(462)	(543)	(1,005)	(2,973)	(10,990)	-	-	(17)	(14,985)	(32,338)	
Net Commission	(9,188)	-	7,667	5,285	12,952	(1,476)	(2,824)	-	39	121	8,812	(376)	
Break-up of the expenses (Gross) incurred to procure business as per details below:													
Agents	-	-	-	-	-	-	-	-	-	-	-	-	-
Brokers	-	-	991	4,267	5,258	-	1,311	-	-	138	6,707	6,707	
Corporate Agency	7,976	-	-	-	-	1,497	6,855	-	-	-	8,352	16,328	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	
Others (POS, Web Aggregator and MISP)	-	-	7,138	1,561	8,699	-	-	-	-	-	8,699	8,699	
TOTAL	7,976	-	8,129	5,828	13,957	1,497	8,166	-	-	138	23,758	31,734	

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