

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Name of the Insurer: DHFL General Insurance Limited



Registration No. 155 dated May 22, 2017

CIN: U66000MH2016PLC283275

(₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For Q3 2019-20		For Q3 2018-19		Upto Q3 2019-20		Upto Q3 2018-19	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	15,370	234	-	-	69,020	1,071	-	-
2	Corporate Agents-Banks	3	0	7	0	9	0	7	0
3	Corporate Agents -Others	22,920	1,411	4,939	184	60,270	3,677	2,08,217	18,887
4	Brokers	25,466	512	71	210	2,05,647	4,820	392	542
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business Internet	10,887	63	13,198	282	36,575	640	14,630	305
7	Direct Business Others	2,176	383	1,760	161	4,428	1,436	1,815	1,210
8	Others - Web Aggregator	594	40	29	0	28,616	1,651	29	0
	Total (A)	77,416	2,644	20,004	838	4,04,565	13,295	2,25,090	20,944
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	77,416	2,644	20,004	838	4,04,565	13,295	2,25,090	20,944

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold