

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Name of the Insurer: DHFL General Insurance Limited

Registration No. 155 dated May 22, 2017

CIN: U66000MH2016PLC283275



(₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For Q2 2019-20		For Q2 2018-19		Upto Q2 2019-20		Upto Q2 2018-19	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	45,916	689	-	-	53,650	837	-	-
2	Corporate Agents-Banks	3	0	-	-	6	0	-	-
3	Corporate Agents -Others	20,608	1,226	99,165	8,911	37,350	2,265	2,03,278	18,702
4	Brokers	1,46,869	2,759	273	328	1,80,181	4,308	321	332
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business Internet	8,502	176	868	15	25,688	577	1,432	23
7	Direct Business Others	682	937	55	1,049	2,252	1,053	55	1,049
8	Others - Web Aggregator	14,410	716	-	-	28,022	1,611	-	-
	Total (A)	2,36,990	6,503	1,00,361	10,303	3,27,149	10,651	2,05,086	20,107
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	2,36,990	6,503	1,00,361	10,303	3,27,149	10,651	2,05,086	20,107

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold