

**PERIODIC DISCLOSURES**

**FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS**

Name of the Insurer: DHFL General Insurance Limited



Registration No. 155 dated May 22, 2017

CIN: U66000MH2016PLC283275

(₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For Q1 2019-20		For Q1 2018-19		Upto Q1 2019-20		Upto Q1 2018-19	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	7,734	148	-	-	7,734	148	-	-
2	Corporate Agents-Banks	3	0	-	-	3	0	-	-
3	Corporate Agents -Others	16,742	1,040	1,04,113	9,791	16,742	1,040	1,04,113	9,791
4	Brokers	33,312	1,549	NA	NA	33,312	1,549	NA	NA
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business Internet	17,186	400	564	9	17,186	400	564	9
7	Direct Business Others	1,570	116	-	-	1,570	116	-	-
8	Others - Web Aggregator	13,612	894	-	-	13,612	894	-	-
	<b>Total (A)</b>	<b>90,159</b>	<b>4,147</b>	<b>1,04,677</b>	<b>9,800</b>	<b>90,159</b>	<b>4,147</b>	<b>1,04,677</b>	<b>9,800</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>90,159</b>	<b>4,147</b>	<b>1,04,677</b>	<b>9,800</b>	<b>90,159</b>	<b>4,147</b>	<b>1,04,677</b>	<b>9,800</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold