

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Name of the Insurer: DHFL General Insurance Limited



Registration No. 155 dated May 22, 2017

CIN: U66000MH2016PLC283275

(₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For Q4 2018-19		For Q4 2017-18		Upto Q4 2018-19		Upto Q4 2017-18	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	1,231	39	-	-	1,231	39	-	-
2	Corporate Agents-Banks	31	1	-	-	38	1	-	-
3	Corporate Agents -Others	21,836	1,091	97,828	9,847	2,30,053	19,978	1,34,778	14,107
4	Brokers	5,344	1,125	-	-	5,736	1,667	-	-
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business Internet	16,073	330	-	-	30,703	635	-	-
7	Direct Business Others	1,284	151	-	-	3,099	1,361	-	-
8	Others - Web Aggregator	8,827	626	-	-	8,856	626	-	-
	Total (A)	54,626	3,363	97,828	9,847	2,79,716	24,307	1,34,778	14,107
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	54,626	3,363	97,828	9,847	2,79,716	24,307	1,34,778	14,107

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold